Solution managing all fields of automotive industry

ELVA DMS is flexible and easy to use business solution for automotive industry, covering wide range functionality, such as: vehicle service management, vehicle trade and CRM, spare part sales and inventory management, etc. ELVA DMS is built on top of Microsoft Dynamics NAV (formerly Microsoft Business Solutions - Navision).

Microsoft Dynamics™ NAV - international integrated business management software for midsize companies. More than 65,000 companies in 150 countries use this software in their everyday work. Microsoft Dynamics NAV is used by more than 1,300,000 users worldwide.

AUTOMOTIVE DEALER MANAGEMENT SYSTEM

Vehicle Trade

Module is developed to deliver entire sales process including offers, orders, advance payment invoices, security deposit invoices, product invoices as well as printouts of purchase agreement and car specifications, presales service orders and other documents.

Main benefits:
• Allows to buy, store and sell new and used cars;
• Provides complete Vehicle Supply Chain Management;
• Integrated in CRM ensuring accounting of all sales operations starting from planning the purchase and sales process to forming complete sale of vehicle in the system;
• Provides tight integration with service, spare part and finance departments;
• Provides full car cost management including PDI, Taxes, Transportation Charges etc;
• Vehicle Assembly;
• Pre Delivery Inspection (PDI) initiation by salesperson.

CRM (Customer Relations Management)

Elva DMS CRM module ensures systematic overview of client data base and helps to use it effectively to accomplish marketing campaigns, for example sending campaign offer by filtering data according to specific criteria or to use repeated sales possibilities by assessing deal history. This module provides wide range of possibilities in sales and marketing field.

Main benefits:
• Allows to track every interaction with contacts including contact management, sales and service campaigns, and segmentation;
• Give control and analytic of interactions including control employee performance and interactions;
• Provides automate interactions with customers including automated to-dos for sales force, search and segmentation tools for e-mails, faxes, SMS and provides recalls, regular service visits and spare parts deliveries.

Spare Part Trade

Module is developed to help quickly orient in the entire range of available spare parts and to provide necessary spare part or its replacement to the client. System ensures automatic article number replacement as well as offers possibility for all products or their groups to add certain price increase.

Main benefits:
• Allows to buy, store and sell spare parts;
• Ensures complete supply chain management;
• Provides integration with service management;
• Provides integration with manufacturer online spare part catalogues;
• Loyalty Contracts.
Service Management

Service Management module has been developed in the way to automate and to make easier routine functions of service employees. Functions of this module ensure accounting of service operations – starting from work, spare part and external service accounting to registration of mechanics’ work time, analysis of service load and measuring of mechanics’ work efficiency.

Main benefits:
• Allows to service cars solving issues like maintenance and repair, warranty and insurance;
• Provides tight integration with Spare Parts, Vehicle Sales and other departments;
• Covers important analysis and control issues;
• Integrated with manufacturer catalogues;
• Recall service;
• Ensures traceability including information on a car owner, service history, warranties, insurance;
• Provides time analysis that ensures accounting of mechanics’ work time and measuring of efficiency by spent hours;
• Quick work input;
• Service Package.

Role Center

Just like in Microsoft Dynamics NAV 2009 R2 version, Elva DMS interface has Role Tailored architecture components. It makes Elva DMS more flexible and efficient, while also improving the user experience.

Service Schedule

Elva DMS Service Schedule module will help you to ensure high value for client servicing and systematic load of resources.

Main benefits:
• Allows to schedule and organize work in different workshops at the same time;
• Plan service by booking time for on demand activities, processing PDI requests and forecasting service maintenances;
• Revive working plan by keeping plan up to date and by involving engineers for time registration;
• Helps to get more from analysis and control of your business by evaluating efficiency of used recourses;
• Easy automatic and manual rescheduling.

Eriks Birks, administrative manager and Member of the Board of SIA “Musa motors Riga”, about ELVA DMS:

“The system includes all functionality and accounting of spare parts warehouse we need – orders formation, price calculation, warehouse control, item sales. Warehouse turnover from often sold items to “deadstock” is excellent”.

ELVA DMS is used by different international make dealers and service workshops, such as:

Mercedes-Benz, RENAULT, PEUGEOT, VOLVO, NISSAN

www.elvadms.com